



parazelsus

Company Summary

786 Parazelsus (786 PZAF) was launched in March 2013 and is the first international-standard pharmacy chain in Afghanistan, offering high quality pharmaceutical and healthcare products. 786 PZAF currently manages 13 shops across Kabul and is a distribution and regulatory services company for international manufacturers. 786 PZAF's pharmacies have built a strong reputation in the market for high quality, genuine medicines, a modern environment, excellent 24-hour service and home delivery.

Duties & Responsibilities

- 1) Design and implement business strategies, plans, and procedures
- 2) Strengthen the sales department, including developing new distribution channels
- 3) Providing strategic direction on matters relating to business performance and business opportunities, and changes to enhance profitability and shareholder value
- 4) Preparing regular reports to the board that provide a strategic direction and qualitative assessment on the achievement of the planned goals for the business
- 5) Ensuring structures and policies are developed and implemented and maintained
- 6) Establishing and managing highly collaborative relationships with key policy makers, customers and other key stakeholders, both locally and internationally
- 7) Designing the implementation of marketing strategies and prospects for new business
- 8) Manage a team of over 60 employees across headquarters and 13 pharmacies
- 9) Set comprehensive goals for performance and growth. Evaluate performance by analyzing and interpreting data and metrics
- 10) Oversee daily operations of the company and the work of all departments including but not limited to HR, IT, Marketing, Sales, Finance, Logistics, etc.
- 11) Lead employees to encourage maximum performance and dedication

Qualifications/Experience

- 1) Proven experience as CEO/COO or relevant senior management role. Preference for individuals with work experience in healthcare, retail chains, and distribution experience
- 2) Excellent organizational, analytical, negotiation, and business management skills
- 3) Managed a team of at least 20 people
- 4) Good understanding of Microsoft Office Suite (Excel, PPT)
- 5) Track record of leading growth in a company
- 6) Demonstrable competency in strategic planning and business development
- 7) Working knowledge of data analysis and performance/operation metrics
- 8) Strong written and oral communication skills in Dari, Pashto, and English
- 9) Outstanding organizational and leadership abilities
- 10) Bachelor's degree or higher

Compensation

Competitive salary and bonus structure

Contact

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